

IT Service Comparison

	EnCircle Technology	Solutions iT	Global Network Support
Main Office Location	Hood River	The Dalles	Oregon City
Service Area	Oregon/Washington	Nationwide/focused Oregon/Washington	Nationwide/focused Oregon/Washington
Other The Dalles area Customers	Yes	No, but some in Hood River and Fossil	Yes
New Hardware (server) plus initial setup estimates	\$6,000-15,000	~\$17,000	~\$12,000-15,000
Monthly Maintenance Fees	\$1,000/month	\$2,100/month	\$778/month
Cloud-based Backup	Unsure if included	Included	Included
Cyber Insurance Policy Required	No	Yes	No, but they do recommend it
References	None Provided, but available on their website	2 Provided, Good Reviews	2 Provided, Good Reviews
SWCD Familiarity	A Little	None	Very Familiar (services Polk Co SWCD)
Fiscal Year Flexibility	Yes, willing to sign agreement now but work will not begin until after July 1	No	Yes, willing to sign an agreement and begin work now, and will bill after July 1
Software Management Included	Yes	Yes	Yes
Secure Quickbooks Remote Access and Backups	Yes	Yes	Yes
Assistance Response Average Time	~30min-1 day depending on urgency	~30min-1 day depending on urgency	~30min-1 day depending on urgency